

## ESSENCE INTERIORS RATES

Rates are on a fee only basis: *effective from 1/3/2012 (no gst is necessary)*

**Consultations are payable on the day by cheque, cash or electronic banking only.**

**Confirmation of EFT transfer must be provided on the day of the consultation.**

**HOURLY RATE : \$198/HR OR SEE BELOW FOR PACKAGES**

**VOUCHERS-** vouchers are available from us, for any of these Packages or for a set amount.

**##Travel Charges:**

Please read the information about travel surcharges at the end of this document.

### INITIAL CONSULTATION: OF UP TO 2 HOURS

#### ALL CONSULTS START WITH THE MINIMUM INITIAL CONSULT

This consult suits those who need a general overview of how to make improvements to the home. During this time, you may take notes of the products, paint colours, suppliers and finishes, that are discussed. Recommendations will be given on anything you require including;

- Paint and colour selection
- Furniture selection and placement
- Lighting requirements & space re- design
- Kitchen / bathroom layout and finishes
- Flooring options & window treatments

In this time, **we can show you samples of products** on the market, latest trends, paint colour charts, samples of finishes, and brochures.

**Cost: \$330 for 2 hrs or \$198 an hour.**

### FULL REPORT & PAINT COLOUR PACKAGE

This package is designed for those who need help with paint colour selection and coordination. It covers: full selection of paint colours for each room, suggested feature areas, type of paint finish, coordination of wall colour with tiles, furnishings, cabinets etc. The service includes a 2 hour consultation plus a full package report within 1 week. We can use your chosen paint manufacturer or use one of ours.

- Colour samples
- Detailed paint schedules by room
- Contacts of reliable contractors
- Recommended paint finishes
- Coordination of paint colour and furnishings
- Painting floor plan (your floor plan is required)

**Cost: \$550 for 2 hours plus full report/plan within 1 week**

### HALF DAY OR FULL DAY RATE; FOR SMALL PROJECTS

If more time is required, there is the option of a half day (4 hour block) or full day (8 hour block) rate. You do not have to take all the hours at once - we will calculate the hours - as you take them. Can be used for showroom selections, supervision of trades, purchasing, installations, on site styling etc...its very flexible!

**Half day rate: \$550 Full day rate: \$1050**

### PROJECT MANAGEMENT RATES FOR RENOVATIONS

For all renovations, a project management fee, based on the estimated cost of the works required, is calculated using a percentage rate. The project fee is fixed, based on the initial cost estimate, before works begin. Project fee rates are 17%, depending on the size of the project. For all projects, a contract is signed, with 4 stages of works detailed within. Each stage has an applicable progress payment; (for materials and labour); and a project fee (which will be invoiced separately). Monies are deposited direct to the essence account. All trades and materials costs are dispensed by essence on behalf of the client.

Included in a project fee are: All purchasing and showroom selection visits, management & total supervision of trades, design work and sketches, payment of trades, cost reports, customer deposit account updates, full report of Outgoings thru MYOB.

**A \$550 deposit on the full fee (which comes off the total bill and is non-refundable if the renovation does not go ahead) is required to book and hold a date for a renovation. This amount is to cover consultant works done prior to start date such as quoting, estimating and materials sourcing.**

## **NEW HOME PRE-START PACKAGE**

For those building with a builder or an architect, we can help you choose all the right finishes for your new home and point out the limitations and advantages, **of all the products available**. This saves you heaps of time, disappointment and leg work. Let us show you all the latest trends and innovations - we do all the research for you! The choice is yours - meet us at a product showroom; eg: a tile showroom or kitchen showroom ... or come to us with your plans and builders guidelines.

**Includes: a 2 hr consultation & 1hr showroom visit, plus detailed report of recommendations and display board / schedule of finishes. Please provide your full plans, builder's addenda, preferred product suppliers, allowances for products, builder guidelines etc.**

**Cost: \$600. extra showroom time at \$165/hr**

## **REMOTE RENOVATIONS PACKAGE**

**This package is for those people who are away most of the time, are working on remote locations, remote mine sites, are fly in fly out, or off shore drilling, working on oil rigs or working overseas etc.**

This initial consult package is designed to be completed by phone fax and email correspondence only, with little or no face-to-face contact with the client.

This is done by using photographs, digital images, scanned floor images, and through the use of the internet websites such as dulux.com to determine the colours and the clients needs.

The consult is initially by phone and email only, then a site visit is arranged with the letting agent or keyholder. (The client need not be present for site visit). A report is then given on the property and the client needs are assessed, along with the available budget and the report is then emailed to the client.

If the report is accepted and the client wishes to go ahead – then a contract is signed, estimates are made, quotes are done and the client is kept up to date with daily progress of the renovations by email and with photos taken on site digitally and sent direct to them by email.

There are regular cost report updates and a regular count of all outgoings is kept in a running tally in MYOB.

All payments are made via internet banking facilities and all trades and material are disbursed by Essence, on behalf of the client.

**The Package Includes the following:**

- **Initial email consult**
- **2 follow up phone calls to discuss renovations, of up to 40 mins each**
- **Unlimited email plans and drawings, pictures, information and images, website links etc**
- **A site visit of up to 1 hour – for the purpose of making a renovation report**
- **An email renovation report plus an initial rough estimate of costs – sent back by email within 2 weeks of the site visit**
- **Recommendations and supplier referrals for finishes, products, flooring, window dressing, pain colour, etc**

**Total 4 Hours of work approximately**

**Cost of initial 'Remote Renovations Package' is \$440**

**(Payable on day one of initial consult)**

## HOME DECORATING PACKAGE

Do you want to decorate your home, but don't know where to start? Vases, rugs, art works, cushions, throws, bed linen, curtains, blinds... want to know where to get all the good stuff, at the right price? **We have all the contacts and discounts with suppliers. it's easy with essence interiors : helping you to decorate your new home in style, or give your old home a brand 'new look'.**

Home Make Over Magic is so easy when you do it with us!!!

**Includes: 2 hour consult + 3 hours to use in showroom visits / purchasing, store discounts, colour advice, room coordination, accessories, art work selection, meet the artist, custom made art, discounted accessories, lighting design.**

**Cost: \$650 for 5 hours + \$165/hr extra time.**

## INDIVIDUAL HOME STYLING PACKAGE

Includes full paint colours selection plus, information and suggestions for...

- Window treatments
- Flooring and tiles
- Finishes for kitchen and bathroom
- Lighting and accessories
- Furniture selection and placement

Included in the 2hr consultation is an analysis of areas required and a detailed recommendation of ways to improve on; the furniture layout, functionality, aesthetics and atmosphere, and the overall look and feel of a space, given the budget, family requirements and your personal tastes. Also includes information and referral letters for recommended suppliers for windows, floors etc.

This package suits those planning larger renovations, or those with new homes to decorate. We will report back to you (allow 2 weeks) with the recommendations, brochures and samples to support the planning stage. Included if required are; display board of paint & finishes, floor plan of paint finishes (your floor plans are required), schedules of paint and finishes, suggestions of suppliers of products and materials.

**Cost: \$950 \$165/hr for larger homes (4bdrm +)**

## BATHROOM RENOVATION / DESIGN PACKAGE

This package is for those needing help to plan and design a bathroom, for new homes or for renovations. We guide you through the products and finishes available and advise on the best layout and design for best function and style.

Products such as tiles, cabinetry, vanities, shower screens, tapware and accessories are included in the report and a scale drawing will be made. For those wanting to achieve their dream bathroom or even renovating one on a budget this is the package for you. We can even complete the project for you! (see project management fee below).

**Package includes : 2 hr consult plus a full report, a drawing and display board /schedule of finishes.**

**Cost: package \$550 + extra drawings \$165/hr**

## KITCHEN RENOVATION / DESIGN PACKAGE

Do you need a new, stylish, functional & cutting edge kitchen? Are you struggling with old warped cabinets and worn benchtops? Do you want a decent kitchen on a tight budget? We understand ... Our service involves a total redesign of your space, giving you a more functional and practical layout for modern living. We show you the best products on the market - high end and lower end so you can choose your finishes to suit. All kitchen products are explained to you, given the pro's and con's of each. Choose from our large range of samples and benefit from our experience in installing many first class kitchen projects. (see our website photo gallery).

If you are happy with our design, we can complete it for you, with quality, tried and tested tradesmen who can be trusted with your dream kitchen project.

(see project management fee below)

Package includes: 2hr consult, a scale drawing of the design, a display board of selected finishes, a schedule of finishes, paint suggestions and information on

**Cost: package \$770 + extra drawings \$165/hr**

## ##TRAVEL CHARGES

No charge for travel within 50km radius of CBD.

Outside 50km radius of CBD, travel is charged at \$50 per half hour.

Travel surcharge is payable on the day in cash only (no gst applies). Your travel surcharge will be calculated at your consult time.